

MERMAID MARITIME PUBLIC COMPANY LIMITED
Analyst Presentation
Financial Quarter 01/2009 (ended 31 December 2008)

17 February 2009





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Analysis of consolidated P&L statement





Consolidated P&L statements

Period: Q1/08 vs Q1/09 vs Q4/08 (3-month period)



| | Q1/08 | Q1/09 | Q4/08 | Increase (decrease) between Q1/09 vs Q4/08 | | Ref. |
|---|-----------|-------------|-------------|---|------|------|
| | 31/12/07 | 31/12/08 | 30/9/08 | Baht'000 | % | |
| | Baht'000 | Baht'000 | Baht'000 | | | |
| Service income | 1,097,906 | 1,582,609 | 1,677,189 | (94,580) | (6) | A |
| Cost of services | (711,875) | (1,121,536) | (1,121,634) | (98) | (0) | B |
| Gross profit | 386,031 | 461,073 | 555,555 | (94,482) | (17) | |
| Service and administrative expenses | (237,953) | (110,801) | (111,464) | (663) | (1) | |
| Interest income | 15,133 | 13,265 | 14,869 | (1,604) | (11) | |
| Gain/(loss) on exchange rates | 18,237 | 2,407 | (68,226) | 70,633 | 104 | C |
| Net gain /(loss) on write off equipment | 514 | 16,720 | (2,538) | 19,258 | 759 | D |
| Other income | 1,430 | 2,138 | 29,429 | (27,291) | (93) | E |
| Operating profit | 183,392 | 384,802 | 417,625 | (32,823) | (8) | |



Consolidated P&L statements

Period: Q1/08 vs Q1/09 vs Q4/08 (3-month period)



| | Q1/08 | Q1/09 | Q4/08 | Increase (decrease) between Q1/09 vs Q4/08 | | Ref. |
|--|----------|----------|----------|---|-------|------|
| | 31/12/07 | 31/12/08 | 30/9/08 | Baht'000 | % | |
| | Baht'000 | Baht'000 | Baht'000 | | | |
| Share of profit from an associate | 3,341 | (3,958) | 11,239 | (15,197) | (135) | F |
| Profit before interest expense and income taxes | 186,733 | 380,844 | 428,864 | (48,020) | (11) | |
| Interest expenses | (37,937) | (32,018) | (28,474) | 3,544 | 13 | |
| Profit before income taxes | 148,796 | 348,826 | 400,390 | (51,564) | (13) | |
| Income taxes | 92,495 | (35,261) | (49,605) | (14,344) | (29) | G |
| Net profit for the period | 241,291 | 313,565 | 350,785 | (37,220) | (11) | |
| EBITDA (Including FX Impact) | 317,860 | 519,645 | 563,374 | (43,729) | (8) | |
| EBITDA (Excluding FX Impact) | 299,623 | 517,238 | 631,600 | (114,362) | (18) | |



Analysis of P&L statement: Q1/09 vs Q4/08



| | |
|---|---|
| A | Decreased as result of: MOS's revenue decrease of Baht 123 million due mainly to the lower utilization days in this quarter as compared with last quarter offset with an increase in Drilling's mobilisation revenue of Baht 28 million from moving MTR-2 from Thailand to Indonesia. |
| B | Decreased mainly from MOS's cost of services related to the decrease of its revenue offset with an increase of Drilling's mobilisation cost of Baht 26 million. |
| C | Increased significantly of gain on exchange rate due mainly to the significant strengthening in USD currency in Q4/08. In addition, there were certain USD deposits balanced with the USD loans in Q1 /09 resulted to a small impact from exchange rate volatility in this quarter. |
| D | Increased due to the written-off of damaged equipment which can be claimed to customer in Q1 /09 approximately Baht 16.5 million. |
| E | Decreased significantly due to one time insurance claim for MTR-1's fire incident of Baht 26.5 million recognised in Q4/08. |
| F | Decreased in share of profit from an associate, WCI, due to the low season period. |
| G | Decreased due to the derecognition of deferred tax of MMPLC of Baht 12.5 million in Q4/08 while there was no deferred tax derecognition in Q1 /09. |

Segmental analysis

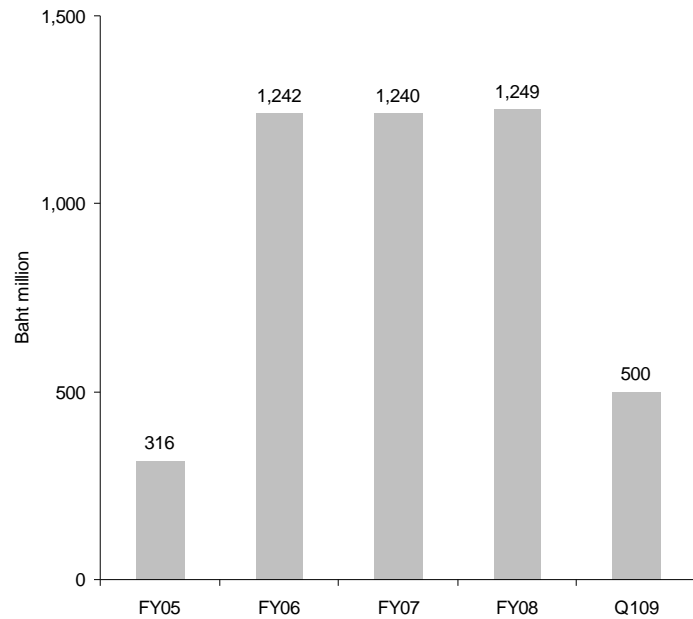




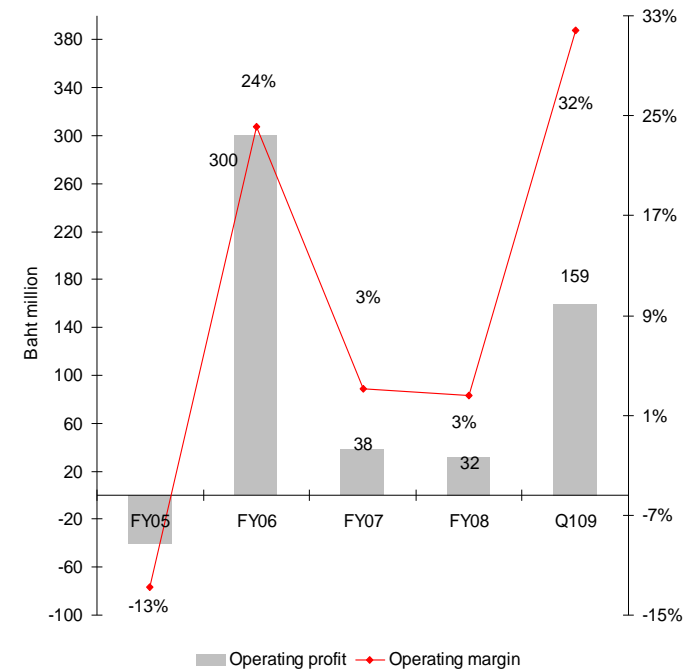
Mermaid Drilling



Sales



Operating profit (EBIT excl. forex) and margin



Financial performance on target



Mermaid Drilling



MTR-1

- Under contract with Hess (Indonesia-Pangkah) Ltd. in Indonesia at 100% contract utilization rate.
- Primary term completed. Additional works option of 100-180 days exercised effective 10 February 2009 at increased day rate.

MTR-2

- Under contract with Chevron Indonesia Company in Indonesia at 100% contract utilization rate.
- Contract completion scheduled for FQ2/2010.

MTR-1 and MTR-2 maintained excellent operational efficiency



Mermaid Drilling



KM-1 (Newbuild)

- Construction with Kencana HL. Sdn. Bhd. on schedule and on budget with delivery expected FQ1/2010.
- 5 year contract (with options) awarded by Petronas Carigali Sdn. Bhd. to commence on delivery of rig.

Market Outlook

- Latest tender rig fixtures now reported at US\$95K-115K/day. This reflects downward pressure on drilling day rates for new fixtures.
- Operator planned activity still identifies long term tender rig shortfall.

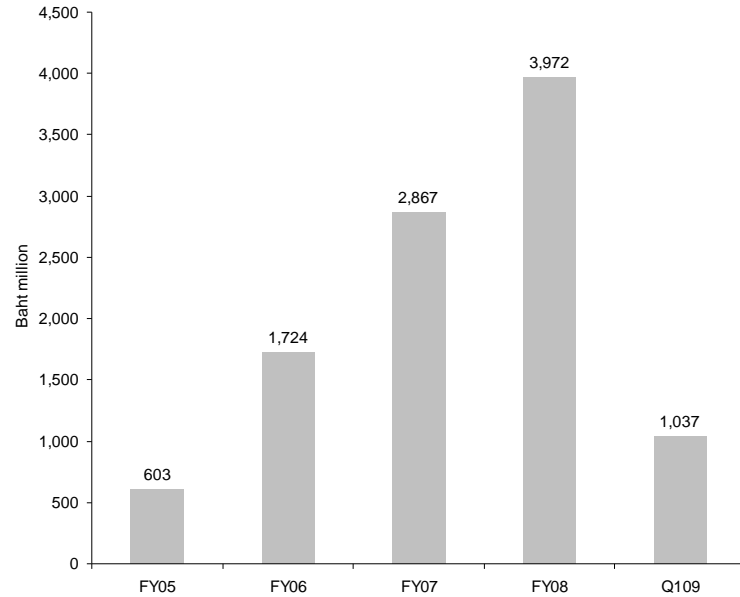
Market trends will be impacted in the short term



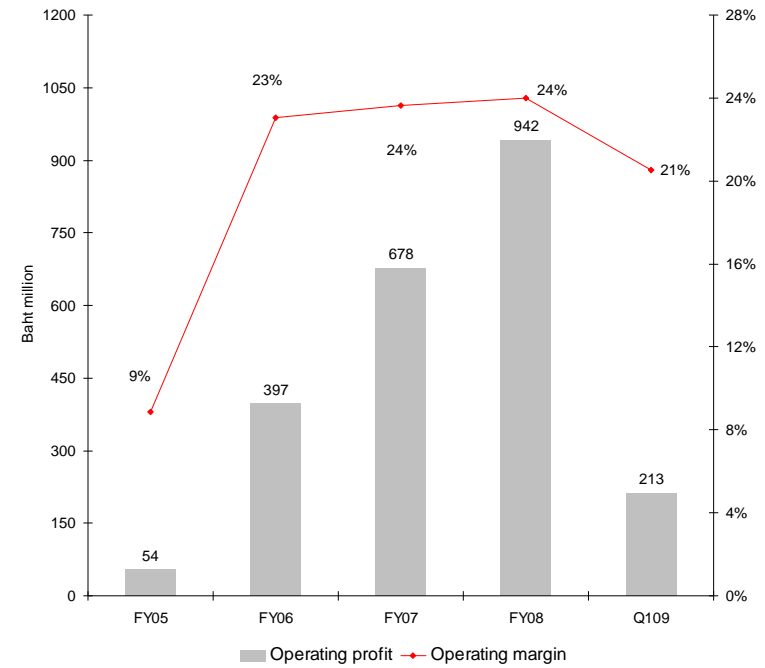
Mermaid Offshore Services



Sales



Operating profit (EBIT excl. forex) and margin



Financial performance on target



Mermaid Offshore Services



- Lower fleet utilization experienced starting end of FQ1/2009.
- This is consistent within the industry sector and internal budget.
- No significant indication of market pressure on day rates.
- Successful contracts in the Middle East for DSV services.
- 2 newbuilds under construction scheduled for delivery in FQ1/2010.
- High standards, quality of performance and safety results ensure repeat business.

Utilization recovery expected end FQ2/2009

Financial Ratios and Debt Repayment Schedule





Selected financial ratios



| | Q1/09 | 2008 |
|------------------------------------|-------|-------|
| Average receivable turnover (days) | 76 | 84 |
| Average payable turnover (days) | 27 | 32 |
| Debt to equity ratio (Times) | 0.18 | 0.20 |
| Net asset value per share (Baht) | 19.04 | 17.87 |
| Debt to EBITDA (Times) | 0.91 | 1.11 |

Retaining financial flexibility to fund future opportunities



Debt repayment schedule



As at 31 December 2008, total outstanding long-term debt was equivalent to USD 53,428,807.

| Due to repay in years (USD) | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 |
|-----------------------------|-----------|------------|------------|-----------|-----------|-----------|---------|
| Repayment Amount | 9,031,518 | 12,237,038 | 11,348,424 | 9,783,827 | 5,734,000 | 4,954,000 | 340,000 |

71% of total debt denominated in USD

Analysis of consolidated balance sheet





Consolidated balance sheets as at 31 December and 30 September 2008



| Assets | 31 Dec 08 Baht'000 | 30 Sep 08 Baht'000 | Increase (Decrease) | | Ref. |
|------------------------------------|-----------------------|-----------------------|---------------------|------------|------|
| | | | Baht'000 | % | |
| Cash & Deposits | 2,564,312 | 1,726,430 | 837,882 | 49 | I |
| Trade Debtors | 1,246,337 | 1,461,783 | (215,446) | (15) | II |
| Related Debtors | 149 | 152 | (3) | (2) | |
| Spare Parts and Inventories | 125,057 | 147,515 | (22,458) | (15) | III |
| Short-term loan to related party | - | 1,147,989 | (1,147,989) | (100) | IV |
| Other Current Assets | 114,888 | 372,364 | (257,476) | (69) | V |
| Other L-T Assets | 970,546 | 814,151 | 156,395 | 19 | VI |
| Fixed Assets and Intangible assets | 8,059,144 | 7,509,218 | 549,926 | 7 | VII |
| Total Assets | 13,080,433 | 13,179,602 | (99,169) | (1) | |



Consolidated balance sheets as at 31 December and 30 September 2008



| Liabilities | 31 Dec 08 Baht'000 | 30 Sep 08 Baht'000 | Change | | Ref. |
|---------------------------------|-----------------------|-----------------------|------------------|-------------|------|
| | | | Baht'000 | % | |
| Trade Creditors | 284,675 | 327,150 | (42,475) | (13) | VIII |
| Related Creditors | 8,514 | - | 8,514 | 100 | |
| Current Portion: L-T Borrowings | 429,760 | 421,157 | 8,603 | 2 | IX |
| Other Current Liabilities | 588,961 | 1,224,140 | (635,179) | (52) | X |
| Other Non-Current liabilities | 8,231 | 5,373 | 2,858 | 53 | |
| L-T Borrowings | 1,453,269 | 1,527,840 | (74,571) | (5) | IX |
| Total Liabilities | 2,773,410 | 3,505,660 | (732,250) | (21) | |



Consolidated balance sheets as at 31 December and 30 September 2008



| Equity | 31 Dec 08 Baht'000 | 30 Sep 08 Baht'000 | Change | | Ref. |
|--------------------------------------|-----------------------|-----------------------|-----------------|------------|------|
| | | | Baht'000 | % | |
| Share Capital & Share premium | 7,011,996 | 7,011,996 | - | 0 | |
| Legal reserves | 39,717 | 39,717 | - | 0 | |
| Shareholders Funds | 2,568,891 | 2,261,511 | 307,380 | 14 | XI |
| Difference of translation adjustment | 41,400 | (24,536) | 65,936 | 269 | |
| Minorities | 645,019 | 385,254 | 259,765 | 67 | XII |
| Total Equity | 10,307,023 | 9,673,942 | 633,081 | 7 | |
| Total Liabilities + Equity | 13,080,433 | 13,179,602 | (99,169) | (1) | |



Analysis of consolidated balance sheet between 30 September and 31 December 2008



| | |
|------|--|
| I | Increased was mainly from the proceeds of short-term loan to WCI of Baht 1.1 billion offset with the repayments of newbuild tender rig installments and loan per schedule. |
| II | Decreased due to collection and better A/R turnover from 84 days at end of Q4/08 to 76 days at end of Q1 /09. |
| III | Decreased was mainly from the lower of fuel oil, lube oil and gas outstanding at period end as compared with 30 September 2008. |
| IV | Decreased due to fully settlement by WCI as mentioned in I. |
| V | Decreased mainly due to a reclassification of advances to suppliers of Baht 104 million from other current assets to non-current assets, refundable of advances to suppliers - DPIII vessel of Baht 30 million and proceeds of insurance claim in MTR-1 of Baht 95 million. |
| VI | Increased mainly due to a reclassification of advances to suppliers - DPIII vessel of Baht 104 million as mentioned above and additional long-term investment in Nemo Subsea IS of Baht 75.8 million, offset with a decrease in deferred tax assets of Baht 10.7 million. |
| VII | Increased mainly due to newbuild tender rig installments of Baht 289.8 million, saturation diving system installments of Baht 148.7 million, ROV support vessel installment of Baht 71.1 million, 25% of two ROVs (Seaeeye) of Baht 29.2 million, MOS's other equipment of Baht 21.2 million, Drilling Group's equipment of Baht 45.4 million and Seascope Group's equipment of Baht 11.6 million, offset with the depreciation of Baht 135.4 million. |
| VIII | Decreased due mainly settlement and in line with lower inventory balance at period end. |
| IX | Net decreased mainly from loan repayments based on schedule of Baht 109.8 million offset with a gain on FX rate of Baht 43.8 million. |
| X | Decreased mainly from settlement of non-trade payable from newbuild tender rig, KM-1, of Baht 615.2 million. |
| XI | Increased due to the net profit of Q1 of 2009. |
| XII | Increased due to the investments of Baht 230.3 million from Kencana (KPV) in MKR-1. |

End

